

Chapter 6 - Computer Concepts and Legal Applications

Settlement & Negotiation Applications

“[J]ust before Christmas, Manhattan attorney Art Butkus was displaying tape recordings

If you are involved in a dispute that can be resolved for a monetary settlement, you may want to consider online dispute resolution services. These services allow the parties in a dispute to submit settlement offers so they can potentially reach an agreement. These services provide online offer and acceptance settlement amounts and other services, such as telephone or live facilitated negotiation, etc.

Products to consider include CyberSettle (www.cybersettle.com) and to assist in understanding the finer points of negotiation, consider Negotiator Pro (www.negotiatorpro.com).